

AI CHIEF DEAL OFFICER

CDO GUIDE

PREPARED FOR JG LAW'S AI BOARDROOM
2025 EDITION

More Information:

www.JulianGarciaLaw.com

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Raise wisely. Speak investor fluently.

What It Does:

Your AI partner for deal design and capital strategy. The CDO structures funding rounds, equity splits, and transactions that align incentives, protect upside, and prepare you for clean scale or sale.

✓ Best For:

- Founders raising via SAFE, notes, or equity
- Legal counsel handling equity splits or exits
- Solo GPs or small funds structuring early-stage deals
- Holding companies with layered ownership
- Operators planning M&A, JV, or expansion

S Key Capabilities:

- ✓ Model founder/investor-friendly cap tables
- ✓ Compare SAFEs, Notes, and Priced Round terms
- ✓ Structure exits and buyouts with clarity
- ✓ Flag dilution/control risks early
- ✓ Map international or layered entity frameworks

© Strategic Outcomes:

- Clean cap tables that pass investor scrutiny
- Aligned dynamics between founders and investors
- Faster closings, less redlining
- Stronger board/governance frameworks
- De-risked path to acquisition or secondary

Sample Prompts (After Proper Context):

- "We're raising \$750k—what's the tradeoff between a SAFE and priced round?"
- "How do we model founder dilution across multiple convertible notes?"
- "What's the cleanest way to structure an internal buyout of a cofounder?"
- "How should equity be split in a new holdco joint venture with 3 parties?"

Start Using the CDO:

- → [Launch the Chief Deal Officer]
- → Explore other AI Officers
- → [Book a Strategy Session with Julian]

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